

# Harvest new earnings this fall!

Humana Achieve Medicare Supplement Plans can help your clients' peace of mind AND help your business grow.

**Humana**<sup>®</sup>



## Up to \$325 per issued policy and unlimited bonuses for 2023!

**Pays starting with your first policy on the following payout schedule, by state:**

AL, CA, GA, IA, IL, LA, MI, MS, NC, NE, NJ, OK, PA, TX, WV:

Underwritten Business	<b>\$325</b> per issued policy
Open Enrollment Business	<b>\$150</b> per issued policy

AR, AZ, FL, IN, KS, KY, OH, SC, TN, WI:

Underwritten Business	<b>\$325</b> per issued policy
Open Enrollment Business	<b>\$325</b> per issued policy

Earn unlimited bonuses for new business applications submitted and approved in October, November and December 2023 for Humana Achieve Medicare Supplement Plans, starting with the first issued app!

**Qualify with just one issued case.**

For Agent Use Only. Not For Public Distribution.

Issued cases must be specific to Humana Achieve Medicare Supplement Plans. Internal replacements, including replacements of a plan from one Humana entity/affiliate to another, do not qualify for this bonus program. Application must be approved and policy active for 60 days for bonus to be paid. Policies must still be in effect at the time of payout. Program period runs from 10/1/2023 to 12/31/2023. Payments will be made in January 2024. U65 Disability and Guaranteed Issued cases will be paid according to individual state commission guidelines. F(HD) and G(HD) plans excluded from this bonus offer. Agent must be actively contracted and appointed with Humana and remain in good standing with Humana throughout the duration of the contest period and within the Humana Strategic Hierarchy. **Call Center agents not eligible.** Agent may be obligated to disclose compensation to clients and prospective clients. Because state laws vary, agent should be aware of and comply with applicable state compensation disclosure requirements. Reporting of compensation from this incentive program and tax implications of this incentive program are the responsibility of the agent. Except as expressly modified herein, all provisions of the Humana Producer Contract and the Humana Individual Products Producer Partnership Plan (PPP) apply to this incentive program.

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