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# MED SUPP CASH BONUS

**Submission Period:**  
10/1/2022 - 12/31/2022

**Payout Date:**  
2/3/2023

Policies must be issued and paid for by 1/20/2023 and remain in-force throughout the entire qualification period.



**No limit to earnings! No minimum app count needed!**

Earnings per app increase when you submit 11 or more!

Underwritten Plans	Underwritten Plans	Bonus per App <i>When you submit 1-10 qualifying apps</i>	Bonus per App <i>When you submit 11+ qualifying apps</i>
	Med Supp F <sup>HD</sup> & G <sup>HD</sup>	\$200	\$250
	Med Supp C, F & G	\$175	\$225
	Med Supp N & M	\$150	\$200
	Hospital Indemnity MA Gap	\$75	\$125
Open Enrollment Plans	Open Enrollment Plans	Bonus per App <i>When you submit 1-10 qualifying apps</i>	Bonus per App <i>When you submit 11+ qualifying apps</i>
	Med Supp F <sup>HD</sup> & G <sup>HD</sup>	\$100	\$150
	Med Supp N & M	\$75	\$100

**Did you know?**

Along with excellent service and historically proven rate stability, all **New Era Med Supp policyholders receive dental, vision and hearing discount benefits** at no extra cost to them!

# AEP MED SUPP CASH BONUS

## Payout Examples

16 Qualifying  
Apps Submitted

Plan	Apps Submitted	Bonus per App <i>When you submit 11+ qualifying apps</i>	Total
Underwritten Plan F <sup>HD</sup>	4	\$250	\$1,000
Underwritten Plan C	4	\$225	\$900
Underwritten Plan N	4	\$200	\$800
Open Enrollment Plan N	4	\$100	\$400
<b>Total Bonus Earnings</b>			<b>\$3,100</b>

8 Qualifying  
Apps Submitted

Plan	Apps Submitted	Bonus per App <i>When you submit 1-10 qualifying apps</i>	Total
Underwritten Plan F <sup>HD</sup>	2	\$200	\$400
Underwritten Plan C	2	\$175	\$350
Underwritten Plan N	2	\$150	\$300
Open Enrollment Plan N	2	\$75	\$150
<b>Total Bonus Earnings</b>			<b>\$1,200</b>

## Rules & Exclusions

Application/Policy count starts at 0 on 10/1/2022 12 A.M. New business only. No bonus will be given for guarantee issue, disability or conversion business.

Policies must be received between the Submission Period of 10/1/2022 to 12/31/2022. Policies must be issued and paid for by 1/20/2023. Policies must remain in-force throughout the entire qualifying period which ends on 1/20/2023.

Producers and FMOs must be in good standing with New Era Life Insurance Company, New Era Life Insurance Company of the Midwest, and Philadelphia American Life Insurance Company (collectively "The Company") at the conclusion of the cash incentive.

The Company reserves the right to withhold a payout if persistency, loss ratios and production do not meet an acceptable level. The Company, at its sole discretion, reserves the right to modify or change any of the qualifications or offerings at any time. The decision of The Company on any interpretation of these rules shall be final and conclusive.