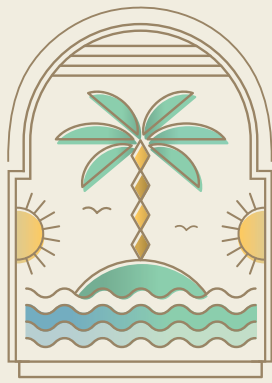


SEPT.  
27  
TO  
30  
2022



# SUNNY San Diego

A BIT OF BLISS

## Medicare Supplement and Dental/Vision Products

San Diego, CA September 27-30, 2022

### Eligibility

- You are eligible to earn the Sunny San Diego trip to San Diego, CA based on the business you place with Mutual of Omaha as a Brokerage Producer (personal production only; individuals or agencies may not qualify based on business placed by down-line producers)

### Qualification Period

- Net issued business between May 1, 2022, and July 31, 2022
- All issued policies must be placed and premium collected and received by Mutual of Omaha by August 15, 2022
- Mutual of Omaha will make a determination after August 16, 2022 on who qualifies for the Sunny San Diego trip to San Diego, CA

### Production Requirement:

- Minimum of 65 Qualifying Production Credits
- Minimum of 40 Medicare Supplement\* issued applications are required to qualify for the trip. Each application worth 1 credit. Any application that is split between two producers, will receive .5 credit per application
- 2 credits for each Dental issued application
- 0.5 credits for Medicare Supplement Internal or Affiliate Conversions/Replacements\*\*

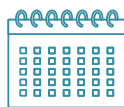
\*Excludes Washington, Medicare Supplement applications and North Carolina Medicare Supplement and Medicare Select Affiliate Conversions and Internal Replacement applications.

\*\*No more than half of the credits earned can be Internal and Affiliate Conversions/Replacements



## Your Reward

Only **1** invitation  
may be earned



The incentive travel will take place between September 27, 2022 - September 30, 2022



Your invitation is not redeemable for cash and is not transferable



You must be contracted and actively representing Mutual of Omaha at the time of the trip



Your invitation will include airfare, one double-occupancy standard hotel room, two hosted receptions, cash allowance and airport transfers for two people, age 18 or older

[SEE BACK FOR MORE DETAILS >](#)



Additional cash allowances awarded per each level of dental production that is achieved. In addition, the individual with the top dental production will receive a Suite during their stay.

| Level | Issued Dental Apps | Additional Cash Allowance | Total Dental Payout     |
|-------|--------------------|---------------------------|-------------------------|
| 1     | 1-4                | \$50                      | \$50                    |
| 2     | 5-9                | \$150                     | \$200 (level 1+2)       |
| 3     | 10-14              | \$300                     | \$500 (level 1+2+3)     |
| 4     | 15+                | \$500                     | \$1,000 (level 1+2+3+4) |

## Miscellaneous

- If a producer is with a hierarchy that does not allow their downlines to receive trips, and they leave that hierarchy, the production will not move with them if they decide to move to a new hierarchy that allows trips. Only new production under the new hierarchy will count towards qualifying.
- This contest is subject to any and all applicable laws and may be cancelled by Mutual of Omaha in its sole discretion. The contest is void where prohibited by law.
- You must be currently contracted and actively representing Mutual of Omaha at the time of award. Eligibility is subject to the approval of the Chief Compliance Officer.
- Confidential or proprietary information, as defined in your sales agreement, does not include information relating to any incentive travel award.
- You are responsible for any compensation disclosure obligations you may have governing relationships with your clients.
- Although eligibility for an invitation is based on production requirements during May 1st and July 31st, 2022, the invitation will be provided in September 2022. Any amounts paid will be reported to the recipient as taxable income on IRS Form 1099.
- Cost includes air travel, lodging and any cash or cash spending allowances, if applicable.
- You may not delay the incentive travel.
- You may only qualify for one invitation for this incentive trip.
- Mutual of Omaha reserves the right to change, limit or cancel any program, rule, or award at any time and for any reason.