

Illinois Mutual 2022 Quarterly DI Incentives

Ignite Your DI Sales

\$300

Level 1:

2 Paid Applications
Totaling \$2,000
Annualized
Premium

\$600

Level 2:

3 Paid Applications
Totaling \$4,000
Annualized
Premium

\$900

Level 3:

4 Paid Applications
Totaling \$6,000
Annualized
Premium

What happens when you hit the disability income insurance (DI) sales targets listed above? You could earn up to \$900 in cash bonuses every quarter. DI generates strong renewal commissions, too.

Specifications for our 2022 DI quarterly incentives:

- 100% of the bonus will be paid after the end of the qualifying incentive period.
- Only writing agents are eligible for the incentive.
- Qualifying products are DI105 and BE105.
- Illinois Mutual determines the final recipients.
- You must have active agent status, as defined by Illinois Mutual, at the time of incentive payment. Your agent's contract with Illinois Mutual will control.

Need help adding DI to your life, health or P&C sales?

Connect with the experts on our DI sales team!

DISales@IllinoisMutual.com • (800) 437-7355, ext. 719

Qualifying business for this incentive must be issued and paid for between the dates of the quarter in which you qualify for the bonus. The 2022 incentive periods are as follows: Q1: 1/1 - 3/31/2022, Q2: 4/1 - 6/30/2022, Q3: 7/1 - 9/30/2022, Q4: 10/1 - 12/30/2022.

Policy Form DI105, Disability Income Policy; Policy Form BE105, Business Expense Policy

Not available in AK, CA, DC, HI, or NY. Coverage and availability may vary in other states.

For costs and complete details of the coverage, contact Illinois Mutual.

HO361 (1/22) Agent Use Only

