



Build your business and earn more **\$\$** today

Are any of your clients business owners? You can help them and yourself! Keep your third quarter momentum strong with our worksite incentive program.

Talking to business owners about voluntary benefits now is a great chance to prepare for open enrollment season and earn more cash.

Qualifying employer groups are those with applications for a minimum of \$1,500 paid annualized premium per case received between July 1, 2021 and September 30, 2021, and issued and paid by November 30, 2021.*

- For your first and second qualifying employer groups, you will receive a 4% bonus on your qualified paid annualized premium!
- For your third and fourth qualifying employer groups, we will increase the bonus on your qualified paid annualized premium to 6%!!
- For your fifth qualifying employer group and beyond, we will further increase the bonus on your qualified paid annualized premium to 8%!!!
- New qualifying business on existing employer groups is also eligible for the bonus.

***Additional Qualifications:**

- Illinois Mutual determines final bonus recipients. Only writing agents appointed direct with Illinois Mutual or through a qualified General Agent are eligible. You must have active agent status as defined by Illinois Mutual to receive the bonus.
- A maximum of \$10,000 in annualized premium credited per case for this bonus.
- Payouts will occur in the fourth quarter of 2021.

Contact your Worksite sales team for details and eligibility!

(800) 437-7355, ext. 782 • Worksite@IllinoisMutual.com

www.IllinoisMutual.com



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